

OAO LUKOIL

INTERIM CONSOLIDATED FINANCIAL STATEMENTS

As of and for the period ended September 30, 2001 (unaudited)

The financial statements were prepared by OAO LUKOIL in accordance with US GAAP and have not been audited or reviewed by an outside auditor. If the financial statements are audited in the future, the audit could reveal differences in our financial results and we can not assure you that any such differences would not be material.

Consolidated Balance Sheets (Millions of US dollars, unless otherwise noted)

| (Millions of US donars, unless other wise noted) | As of September 30, 2001 (unaudited) | As of December 31, 2000 |
|---|--|--|
| Assets Current assets | | |
| Cash and cash equivalents | 1,397 | 1,137 |
| Short-term investments | 486 | 229 |
| Accounts and notes receivable | 400 | 22) |
| (less provisions of \$148 million and \$125 million as of September 30, 2001 and December 31, 2000, respectively) | 3,061 | 2,972 |
| Inventories | 825 | 719 |
| Prepaid taxes and other expenses | 654 | 675 |
| Other current assets | 552 | 362 |
| Total current assets | 6,975 | 6,094 |
| Investments | 624 | 423 |
| Property, plant and equipment | 11,347 | 9,906 |
| Deferred income tax assets | 114 | 201 |
| Goodwill and intangible assets | 277 | 278 |
| Other non-current assets | 362 | 207 |
| Total assets | 19,699 | 17,109 |
| Liabilities and Stockholders' Equity | | |
| Current liabilities | | |
| Accounts payable | 1,830 | 2,221 |
| Short-term borrowings and current portion of long-term debt | 1,806 | 829 |
| Taxes payable | 519 | 404 |
| Other current liabilities | 556 | 238 |
| Total current liabilities | 4,711 | 3,692 |
| Long-term debt | 1,450 | 1,483 |
| Deferred income tax liabilities | 200 | 284 |
| Other long-term liabilities | 181 | 147 |
| Minority interest in subsidiary companies | 963 | 984 |
| Total liabilities | 7,505 | 6,590 |
| Stockholders' equity | | , and the second |
| Common stock (851 million shares and 757 million shares of par value of 0.025 rubles each, authorized as of September 30, 2001 and December 31, 2000, respectively; 757 million shares and 738 million shares issued as of September 30, 2001 and December 31, 2000, respectively; 727 million and 715 million shares outstanding as of September 30, 2001 and December 31, 2000, respectively) | 14 | 14 |
| Preferred stock (77 million shares of par value of 0.025 rubles each, authorized and issued as of September 30, 2001 and December 31, 2000; 77 million shares outstanding as of September 30, 2001 and December 31, 2000) | 1 | 1 |
| Treasury stock (common and preferred stock, at cost; 30 million and 23 million shares as of September 30, 2001 and December 31, 2000, respectively) | (478) | (376) |
| Additional paid-in capital | 3,097 | 2,895 |
| Retained earnings | 9,566 | 7,994 |
| Accumulated other comprehensive loss | (6) | (9) |
| Total stockholders' equity | 12,194 | 10,519 |
| Total liabilities and stockholders' equity | 19,699 | 17,109 |

First Vice-President of OAO LUKOIL Maganov R.U.

Vice-President of OAO LUKOIL

Khoba L.N.

OAO LUKOIL Consolidated Statements of Income (Millions of US dollars, unless otherwise noted)

| (Millions of US dollars, unless otherwise noted) | For the three months ended September 30, 2001 | For the three months ended September 30, 2000 | For the nine months ended September 30, 2001 | For the nine months ended September 30, 2000 |
|---|--|---|---|---|
| Revenues | (unaudited) | (unaudited) | (unaudited) | (unaudited) |
| | 3,525 | 3,676 | 10.550 | 0.610 |
| Sales (including excise and export tariffs) | 3,323 | 79 | 10,558 | 9,618 |
| Equity share in income of affiliates Total revenues | 3,542 | 3,755 | 10,641 | 9,767 |
| Costs and other deductions | | | | |
| Operating expenses | (1,292) | (936) | (3,470) | (2,792) |
| Selling, general and administrative | (530) | (942) | (1,640) | (1,785) |
| Depreciation, depletion and amortization | (211) | (203) | (646) | (566) |
| Taxes other than income taxes | (290) | (274) | (782) | (708) |
| Excise and export tariffs | (457) | (250) | (1,283) | (651) |
| Exploratory expenses | (15) | (18) | (55) | (24) |
| Loss on disposal and impairment of assets | (51) | (65) | (80) | (205) |
| Income from operating activities | 696 | 1,067 | 2,685 | 3,036 |
| Interest expense | (58) | (29) | (167) | (112) |
| Interest and dividend income | 101 | 80 | 185 | 151 |
| Currency translation gain | 24 | 15 | 12 | 61 |
| Other non-operating income (expense) | (35) | 29 | (92) | (107) |
| Minority interest | 3 | 39 | (47) | (138) |
| Income before income taxes | 731 | 1,201 | 2,576 | 2,891 |
| Current income taxes | (242) | (175) | (656) | (455) |
| Deferred income taxes benefit (expense) | 27 | (17) | 17 | 22 |
| Net income | 516 | 1,009 | 1,937 | 2,458 |
| Dividends declared on preferred stock | - | - | (157) | (48) |
| Net income available for common stockholders | 516 | 1,009 | 1,780 | 2,410 |
| Basic earnings per share of common stock (US dollars) | 0.71 | 1.49 | 2.47 | 3.56 |
| Diluted earnings per share of common stock (US dollars) | 0.70 | 1.46 | 2.44 | 3.50 |

| | For the nine months ended September 30, | For the nine months ended September 30, | |
|--|---|---|--|
| | 2001 (unaudited) | 2000 (unaudited) | |
| Cash flows from operating activities | | | |
| Net income | 1,937 | 2,458 | |
| Adjustments for non-cash items | | | |
| Depreciation, depletion and amortization | 646 | 566 | |
| Equity share in income of affiliates | (83) | (149) | |
| Loss on disposal and impairment of assets | 80 | 205 | |
| Deferred income taxes | (17) | (22) | |
| Non-cash currency translation gain | (6) | (7) | |
| Non-cash investing activities | (84) | (37) | |
| Exploratory expenses | 55 | 24 | |
| All other items – net | 72 | 187 | |
| Changes in operating assets and liabilities: | | | |
| Accounts and notes receivable | (68) | (1,179) | |
| Inventories | (74) | (116) | |
| Accounts payable | (660) | 438 | |
| Taxes payable | 111 | 63 | |
| Other current assets and liabilities | (139) | (296) | |
| Net cash provided by operating activities | 1,770 | 2,135 | |
| Cash flows from investing activities | | | |
| Capital expenditures | (1,700) | (1,094) | |
| Proceeds from sale of property, plant and equipment | 18 | 16 | |
| Purchases of investments | (307) | (143) | |
| Proceeds from sale of investments | 85 | 28 | |
| Acquisition of subsidiaries, net of cash acquired | (306) | 43 | |
| Net cash used in investing activities | (2,210) | (1,150) | |
| Cash flows from financing activities | | | |
| Net movements of short-term borrowings | 699 | 287 | |
| Proceeds from issuance of long-term debt | 378 | 205 | |
| Principal payments of long-term debt | (272) | (459) | |
| Dividends paid | (84) | (70) | |
| Purchase of treasury stock | (134) | (724) | |
| Proceeds from sale of treasury stock | 71 | 670 | |
| Other – net | 61 | 25 | |
| Net cash provided by financing activities | 719 | (66) | |
| Effect of exchange rate changes on cash and cash equivalents | (19) | (1) | |
| Net increase in cash and cash equivalents | 260 | 918 | |
| Cash and cash equivalents at beginning of the period | 1,137 | 537 | |
| Cash and cash equivalents at end of the period | 1,397 | 1,455 | |
| Supplemental disclosures of cash flow information | | | |
| Interest paid | 141 | 140 | |
| Income tax paid | 632 | 454 | |

Note 1 Basis of Financial Statement presentation

The accompanying consolidated interim financial statements of OAO LUKOIL (hereinafter the "Company") and its subsidiaries (the "Group") for the period ended September 30, 2001 have not been audited or reviewed by independent accountants, except for the balance sheet at December 31, 2000. In the opinion of the Company's management, the interim data includes all adjustments and disclosures necessary to present fairly the Group's results of operations, financial position and cash flow for the interim period. These adjustments were of a normal recurring nature.

These consolidated financial statements have been prepared by the Company to be in accordance with accounting principles generally accepted in the United States of America ("US GAAP"). All accounting policies described in Group's 2000 Annual Consolidated Financial Statements have been consistently applied in preparing the unaudited financial statements for the nine-month period ended September 30, 2001, except as discussed in Note 2.

Certain notes and other information have been condensed or omitted from the interim financial statements. Therefore, these financial statements should be read in conjunction with the Group's 2000 Annual Consolidated Financial Statements.

Certain reclassifications had been made to conform to current period presentation.

The results for the nine-month period ended September 30, 2001, are not necessarily indicative of future financial results.

Foreign currency translation

The accounting records of Group companies' operations in the Russian Federation are maintained in rubles and the Company prepares its statutory financial statements and reports in that currency to its shareholders in accordance with the laws of the Russian Federation.

As the Russian economy is considered to be hyperinflationary, the US dollar is the functional currency of the Company in accordance with Statement of Financial Accounting Standards ("SFAS") No. 52, "Foreign Currency Translation".

For the purposes of presenting financial statements prepared in conformity with US GAAP, the US dollar is considered to be the reporting currency of the Group.

Foreign currency transaction gains and losses are included in the consolidated statement of income.

For operations in the Russian Federation or other economies considered to be hyperinflationary, monetary assets and liabilities have been translated into US dollars at the rate prevailing at each balance sheet date. Non-monetary assets and liabilities have been translated into US dollars at historical rates. Revenues, expenses and cash flows have been translated into US dollars at rates, which approximate actual rates at the date of the transaction. Translation differences resulting from the use of these rates are included in the consolidated statement of income.

For the majority of operations outside the Russian Federation, the US dollar is the functional currency. For certain other operations outside the Russian Federation, assets and liabilities are generally translated into US dollars at year-end exchange rates and revenues and expenses are translated at average exchange rates for the year. Resulting translation adjustments are reflected as a separate component of stockholders' equity.

As of September 30, 2001 and December 31, 2000, exchange rates of 29.39 and 28.16 Russian rubles, respectively to the US dollar have been used for translation purposes.

Note 1 Basis of Financial Statement presentation (continued)

A significant portion of the balances and transactions of Group companies are denominated in Russian rubles or in currencies of certain republics of the former Soviet Union. Accordingly, future movements in the exchange rate between the US dollar and the Russian ruble and such other currencies may significantly affect the carrying value of the monetary assets and liabilities of the Group expressed in US dollars. Such changes may also affect the Group's ability to realize non-monetary assets at the amounts stated in the consolidated financial statements.

The Russian ruble and other currencies of republics of the former Soviet Union are not convertible outside of their countries. Accordingly, the translation of amounts recorded in these currencies into US dollars should not be construed as a representation that such currency amounts have been, could be or will in the future be converted into US dollars at the exchange rate shown or at any other exchange rate.

Note 2 Accounting change

Effective January 1, 2001, the Group adopted the Financial Accounting Standards Board ("FASB") Statement of Accounting Standards ("SFAS") No. 133, "Accounting for Derivative Instruments and Hedging Activities" and SFAS No. 138, "Accounting for Certain Derivative Instruments and Certain Hedging Activities – An Amendment of FASB Statement No. 133." SFAS No. 133 and SFAS No. 138 establish new accounting and reporting standards for derivative instruments and hedging activities and require recognition of all derivatives as assets or liabilities in the balance sheet and measurement of those instruments at fair value. The effect of the adoption of these standards on the Group's operations and consolidated financial statements was not material because of its limited use of derivative instruments.

Note 3 Recently issued statements of accounting standards

In June 2001, the FASB issued SFAS No. 141, "Business Combinations." SFAS No. 141 requires the purchase method of accounting for all business combinations initiated after June 30, 2001 and applies to all business combinations accounted for by the purchase method that are completed after June 30, 2001.

In June 2001, the FASB issued SFAS No. 142, "Goodwill and Other Intangible Assets." SFAS No. 142 revises the accounting standards for intangible assets that are acquired individually or with a group of other assets, other than those acquired in a business combination, upon their acquisition and thereafter. Under SFAS No. 142, goodwill and certain intangible assets will no longer be amortized, but will be subject to annual impairment tests. SFAS No. 142 applies to fiscal years beginning after December 15, 2001. The Group will adopt the standard in the financial year beginning January 1, 2002 and is currently assessing the impact.

In July 2001, the FASB issued SFAS No. 143, "Accounting for Asset Retirement Obligations." SFAS No. 143 requires entities to record the fair value of a liability for an asset retirement obligation in the period in which it is incurred and a corresponding increase in the carrying amount of the related long-lived asset. Subsequently, the asset retirement obligation should be amortized to expense using a systematic and rational method. The standard is effective for fiscal years beginning after June 15, 2002. The Group will adopt the standard in the financial year beginning January 1, 2003 and is currently assessing the impact.

In October 2001, the FASB issued SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," which addresses financial accounting and reporting for the impairment of long-lived assets and long-lived assets to be disposed of. The standard supersedes, with exceptions, SFAS No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed Of," and is effective for fiscal years beginning after December 15, 2001. The Group will adopt the standard in the financial year beginning January 1, 2002 and is currently assessing the impact.

Note 4 Income taxes

The statutory income tax rate applicable to the Company was changed from 30% to 35% as of January 1, 2001. During September 2001, the rate was further changed to 24% effective as of January 1, 2002.

Note 5 Cash and cash equivalents

| | As of September 30, 2001 | As of December 31, 2000 |
|-------------------------------|--------------------------|-------------------------|
| Cash held in Russian rubles | 487 | 142 |
| Cash held in other currencies | 910 | 995 |
| Total cash balance | 1,397 | 1,137 |

Note 6 Short-term borrowings and current portion of long-term debt

| | As of September 30, 2000 | As of December 31, 2000 |
|---|--------------------------|-------------------------|
| Short-term borrowings | 1,323 | 623 |
| Current portion of long-term debt | 483 | 206 |
| Total short-term borrowings and current portion of long-term debt | 1,806 | 829 |

The majority of short-term borrowings are loans from various third parties denominated in rubles and are secured by export sales, property, plant and equipment and securities.

Note 7 Long-term debt

| | As of September 30, 2000 | As of December 31, 2000 |
|--|--------------------------|-------------------------|
| Long-term loans and borrowings from third parties | 925 | 755 |
| Long-term loans and borrowings from related parties | 32 | 5 |
| 3.5% Convertible US dollar bonds, maturing 2002 | 294 | 284 |
| 1% Convertible US dollar bonds, maturing 2003 | 469 | 445 |
| Variable interest unsecured ruble bonds, maturing 2003 | 123 | 107 |
| Capital lease obligation | 90 | 93 |
| Total long-term debt | 1,933 | 1,689 |
| Current portion of long-term debt | (483) | (206) |
| Total non-current portion of long-term debt | 1,450 | 1,483 |

Long-term loans and borrowings

Long-term loans and borrowings are primarily repayable in US dollars, maturing from 2001 through 2025 and are secured by export sales, property, plant and equipment and securities.

Convertible US dollar bonds

On May 6, 1997, a Group company issued 230,000 convertible bonds with a face value of \$1,000 each, maturing on May 6, 2002, and convertible to fifteen global depository receipts ("GDRs") of the Company per bond. On November 3, 1997, a Group company issued 350,000 high yield and premium exchangeable redeemable bonds with a face value of \$1,000 each, maturing on November 3, 2003, and exchangeable for 5.625 GDRs of the Company per bond. The bonds are convertible into GDRs up to the maturity dates. In both cases, the GDRs are exchangeable into four shares of common stock of the Company.

Note 7 Long-term debt (continued)

Bonds not converted by the maturity date must be redeemed for cash. The redemption price at maturity will be 130.323% of the face value in respect of the bonds issued on May 6, 1997 and 153.314% of the face value in respect of the bonds issued on November 3, 1997. The Company may redeem the bonds for cash prior to maturity, subject to early redemption charges.

Liability on bonds issued on May 6, 1997 was included in the current portion of long-term debt.

The carrying amount of the bonds is being accreted to their redemption value with the accreted amount being charged to the consolidated income statement.

Group companies held sufficient treasury stock throughout 2001 and 2000 to permit the full conversion of the bonds to GDRs.

Ruble bonds

On August 13, 1999, the Company issued three million variable interest rate ruble bonds with a face value of 1,000 rubles each, maturing on August 13, 2003. The bonds are unsecured and bear interest at 6% per annum adjusted for ruble to dollar devaluation, payable semi-annually. The principal is repayable at maturity date at face value in rubles.

Note 8 Business combinations

In January 2001, the Group acquired 28% of shares in Getty Petroleum Marketing Inc. for \$20 million thereby increasing the Group's ownership stake in Getty Petroleum Marketing Inc. to 100%.

By June 30, 2001, the Company acquired 74% of the shares in OAO Arkhangelskgeoldobycha in exchange for 14,829,643 shares of common stock and cash consideration of \$169 million. By this date, the Company also exchanged 720,724 shares of common stock for 13% and 22% of the minority interest shareholding of OAO LUKOIL Ukhtaneftepererabotka and OAO LUKOIL - Kominefteproduct, respectively.

The shares of OAO Arkhangelskgeoldobycha were held by LUKOIL - GARANT, a related party, and LUKOIL Finance Limited, a Group company.

In September 2001, the Group acquired 97.2% of the share capital of Bitech Petroleum Corporation ("Bitech") for \$81 million. Bitech is a Canadian oil exploration company with operations predominantly within the Komi Republic in the Russian Federation.

Note 9 Comprehensive income

| | For the three months ended September 30, 2001 (unaudited) | For the three months ended September 30, 2000 (unaudited) | For the nine months ended September 30, 2001 (unaudited) | For the nine months ended September 30, 2000 (unaudited) |
|---|---|---|--|--|
| Net income | 516 | 1,009 | 1,937 | 2,458 |
| Other comprehensive income (loss) | | | | |
| Foreign currency translation adjustment | 4 | (10) | 3 | 1 |
| Comprehensive income | 520 | 999 | 1,940 | 2,459 |

Note 10 Earnings per share

| | For the three months ended September 30, 2001 (unaudited) | For the three months ended September 30, 2000 (unaudited) | For the nine months ended September 30, 2001 (unaudited) | For the nine months ended September 30, 2000 (unaudited) |
|--|---|---|--|--|
| Net income | 516 | 1,009 | 1,937 | 2,458 |
| Dividends on preferred shares | | - | (157) | (48) |
| Net income related to common shares | 516 | 1,009 | 1,780 | 2,410 |
| Add back convertible debt interest (net of tax at effective rate) | | | | |
| 3.5% Convertible US dollar bonds, maturing 2002 | 4 | 4 | 13 | 13 |
| 1% Convertible US dollar bonds, maturing 2003 | 6 | 6 | 17 | 17 |
| Total diluted net income | 526 | 1,019 | 1,810 | 2,440 |
| Weighted average number of outstanding common shares (thousands of shares) Add back treasury shares held in respect of convertible debt | 727,043 | 674,998 | 720,959 | 676,028 |
| (thousands of shares) | 21,675 | 21,675 | 21,675 | 21,675 |
| Weighted average number of outstanding common shares, after dilution (thousands of shares) | 748,718 | 696,673 | 742,634 | 697,703 |

Note 11 Segment information

Presented below is information about the Company's operating and geographical segments for the period ended September 30, 2001, in accordance with SFAS No. 131, "Disclosures about Segments of an Enterprise and Related Information".

The Company has three operating segments - exploration and production; refinery, marketing and distribution; and other business segments. These segments have been determined based on the nature of their operations. Management on a regular basis assesses the performance of these operating segments. The exploration and production segments explore for, develop and produce primarily crude oil. The refining, marketing and distribution segments process crude oil into refined products and purchase, sell and transport crude oil and refined petroleum products. Activities of the other businesses operating segment include the development of businesses beyond the Company's traditional operations.

Geographical segments have been determined based on the area of operations and include three segments. They are Western Siberia, European Russia and International.

Note 11 Segment information (continued)

Operating segments

For the nine months ended September 30, 2001

| | Exploration and production | Refining marketing and distribution | Other | Elimination | Consolidated |
|--|----------------------------|---|--------------|---------------|-------------------|
| Sales | | | | | |
| Third parties | 1,054 | 9,437 | 67 | - | 10,558 |
| Inter-segment | 2,895 | 286 | 92 | (3,273) | - |
| Total sales | 3,949 | 9,723 | 159 | (3,273) | 10,558 |
| Operating expenses | 1,314 | 5,229 | 125 | (3,198) | 3,470 |
| Depletion, depreciation and amortization expense | 460 | 185 | 1 | - | 646 |
| Interest expense | 63 | 131 | 23 | (50) | 167 |
| Income tax expense | 264 | 361 | 14 | - | 639 |
| Net income | 671 | 1,303 | 14 | (51) | 1,937 |
| Total assets | 11,422 | 10,657 | 763 | (3,143) | 19,699 |
| Capital expenditures | 1,249 | 526 | 9 | - | 1,784 |
| For the nine months ended Se | ptember 30, 2000 | | | | |
| | Exploration and production | Refining marketing and distribution | Other | Elimination | Consolidated |
| Sales | | | | | |
| Third parties | 550 | 8,924 | 144 | - | 9,618 |
| Inter-segment | 2,093 | 202 | 15 | (2,310) | |
| Total sales | 2,643 | 9,126 | 159 | (2,310) | 9,618 |
| | | | | | |
| Operating expenses | 949 | 4,292 | 117 | (2,566) | 2,792 |
| Operating expenses Depletion, depreciation and amortization expense | 949 432 | 4,292 132 | 117 2 | (2,566) | 2,792 566 |
| Depletion, depreciation and | | | | | |
| Depletion, depreciation and amortization expense | 432 | 132 | 2 | - | 566 |
| Depletion, depreciation and amortization expense Interest expense | 432 24 | 132 80 | 2 14 | - | 566 112 |
| Depletion, depreciation and amortization expense Interest expense Income tax expense | 432 24 168 | 132 80 256 | 2 14 9 | - (6) - | 566 112 433 |

Note 11 Segment information (continued)

For the three months ended September 30, 2001

| | Exploration and production | Refining marketing and distribution | Other | Elimination | Consolidated |
|--|----------------------------|---|-------|-------------|--------------|
| Sales | | | | | |
| Third parties | 325 | 3,179 | 21 | - | 3,525 |
| Inter-segment | 855 | 80 | 22 | (957) | - |
| Total sales | 1,180 | 3,259 | 43 | (957) | 3,525 |
| Operating expenses | 330 | 1,839 | 34 | (911) | 1,292 |
| Depletion, depreciation and amortization expense | 167 | 44 | - | - | 211 |
| Interest expense | 38 | 20 | 11 | (11) | 58 |
| Income tax expense | 86 | 123 | 6 | - | 215 |
| Net income | 146 | 397 | 6 | (33) | 516 |
| Total assets | 11,422 | 10,657 | 763 | (3,143) | 19,699 |
| Capital expenditures | 625 | 159 | 3 | - | 787 |
| For the three months ended S | eptember 30, 2000 | | | | |
| | Exploration and production | Refining marketing and distribution | Other | Elimination | Consolidated |
| Sales | | | | | |
| Third parties | 133 | 3,437 | 106 | - | 3,676 |
| Inter-segment | 1,050 | 82 | 4 | (1,136) | - |
| Total sales | 1,183 | 3,519 | 110 | (1,136) | 3,676 |
| Operating expenses | 352 | 1,946 | 81 | (1,443) | 936 |
| Depletion, depreciation and amortization expense | 151 | 52 | - | - | 203 |
| Interest expense | 6 | 20 | 4 | (1) | 29 |
| Income tax expense | 68 | 117 | 7 | - | 192 |
| Net income | 196 | 809 | 22 | (18) | 1,009 |
| Total assets | 9,250 | 8,124 | 835 | (2,098) | 16,111 |
| Capital expenditures | 398 | 103 | 10 | - | 511 |
| | | | | | |

Note 11 Segment information (continued)

Geographical segments

| | For the three months ended September 30, 2001 | For the three months ended September 30, 2000 | For the nine months ended September 30, 2001 | For the nine months ended September 30, 2000 |
|---|---|---|--|--|
| Sales of crude oil within Russia | 373 | 698 | 937 | 1,086 |
| Export of crude oil and sales of oil of foreign subsidiaries | 1,192 | 878 | 3,206 | 3,180 |
| Sales of refined product within Russia | 600 | 238 | 2,032 | 1,454 |
| Export of refined product and sales of refined products of foreign subsidiaries | 984 | 1,354 | 3,497 | 2,859 |
| Other sales within Russia | 246 | 90 | 575 | 480 |
| Other export sales and other sales of foreign subsidiaries | 130 | 418 | 311 | 559 |
| Total sales | 3,525 | 3,676 | 10,558 | 9,618 |

For the nine months ended September 30, 2001

| | Western Siberia | European Russia | International | Elimination | Consolidated |
|--|-----------------|-----------------|---------------|-------------|--------------|
| Sales | | | | | |
| Third parties | 301 | 3,703 | 6,554 | - | 10,558 |
| Inter-segment | 1,747 | 3,918 | 36 | (5,701) | |
| Total sales | 2,048 | 7,621 | 6,590 | (5,701) | 10,558 |
| Operating expenses | 912 | 2,532 | 5,652 | (5,626) | 3,470 |
| Depletion, depreciation and amortization expense | 250 | 289 | 108 | (1) | 646 |
| Interest expense | 7 | 107 | 55 | (2) | 167 |
| Income tax expense | 101 | 519 | 19 | - | 639 |
| Net income | 292 | 1,583 | 112 | (50) | 1,937 |
| Total assets | 5,098 | 13,146 | 4,313 | (2,858) | 19,699 |
| Capital expenditures | 471 | 1,067 | 246 | - | 1,784 |

Note 11 Segment information (continued)

| For the nine months ended September 30, 200 | For | the | nine | months | ended | Sep | tember | 30, | 2000 |
|---|-----|-----|------|--------|-------|-----|--------|-----|------|
|---|-----|-----|------|--------|-------|-----|--------|-----|------|

| Tot the lime months chaca sep | Western Siberia | European Russia | International | Elimination | Consolidated |
|--|------------------|-----------------|---------------|-------------|--------------|
| Sales | | | | | |
| Third parties | 130 | 3,560 | 5,928 | - | 9,618 |
| Inter-segment | 1,473 | 3,444 | 34 | (4,951) | - |
| Total sales | 1,603 | 7,004 | 5,962 | (4,951) | 9,618 |
| Operating expenses | 646 | 2,494 | 4,605 | (4,953) | 2,792 |
| Depletion, depreciation and amortization expense | 196 | 248 | 122 | - | 566 |
| Interest expense | 8 | 49 | 57 | (2) | 112 |
| Income tax expense | 93 | 320 | 20 | - | 433 |
| Net income | 222 | 2,201 | 65 | (30) | 2,458 |
| Total assets | 5,027 | 10,149 | 3,041 | (2,106) | 16,111 |
| Capital expenditures | 415 | 571 | 145 | - | 1,131 |
| For the three months ended Se | ptember 30, 2001 | | | | |
| | Western Siberia | European Russia | International | Elimination | Consolidated |
| Sales | | | | | |
| Third parties | 89 | 1,238 | 2,198 | - | 3,525 |
| Inter-segment | 581 | 1,091 | 7 | (1,679) | - |
| Total sales | 670 | 2,329 | 2,205 | (1,679) | 3,525 |
| Operating expenses | 338 | 769 | 1,817 | (1,632) | 1,292 |
| Depletion, depreciation and amortization expense | 83 | 99 | 30 | (1) | 211 |
| Interest expense | 4 | 43 | 11 | - | 58 |
| Income tax expense/ (benefit) | 31 | 188 | (4) | - | 215 |
| Net income | 119 | 376 | 55 | (34) | 516 |
| Total assets | 5,098 | 13,146 | 4,313 | (2,858) | 19,699 |
| Capital expenditures | 189 | 491 | 107 | - | 787 |
| For the three months ended Se | ptember 30, 2000 | | | | |
| | Western Siberia | European Russia | International | Elimination | Consolidated |
| Sales | | | | | |
| Third parties | 40 | 1,552 | 2,084 | - | 3,676 |
| Inter-segment | 745 | 1,031 | 14 | (1,790) | - |
| Total sales | 785 | 2,583 | 2,098 | (1,790) | 3,676 |
| Operating expenses | 381 | 979 | 1,586 | (2,010) | 936 |
| Depletion, depreciation and amortization expense | 71 | 89 | 43 | _ | 203 |
| Interest expense | 7 | 8 | 15 | (1) | 29 |
| Income tax expense | 35 | 148 | 9 | - | 192 |
| Net income | 187 | 808 | 50 | (36) | 1,009 |
| Total assets | 5,027 | 10,149 | 3,041 | (2,106) | 16,111 |
| Capital expenditures | 231 | 195 | 85 | (2,100) | 511 |
| P.m. c.:Ponditures | 251 | 175 | 0.5 | | 511 |

Note 12 Share capital

At the annual stockholders meeting on June 28, 2001 a resolution to increase the number of shares of common stock by 94,000,000 shares of par value of 0.025 rubles each was approved. For details of state registration of the new issues refer to Note 15.

Note 13 Dividends

At the annual stockholders meeting on June 28, 2001, dividends were declared for 2000 in the amount of 8.00 rubles per common share and 59.16 rubles per preferred share, which at the date of the meeting was equivalent to \$0.27 and \$2.03, respectively, resulting in \$208 million dividends on common stock and \$157 million dividends on preferred stock.

Note 14 Commitments and contingent liabilities

On November 27, 2001, Archangel Diamond Corporation ("ADC"), a diamond development company with its principal place of business in Lakewood, Colorado, U.S.A, filed a lawsuit in the circuit court of Denver, Colorado, against OAO "Arkhangelskgeoldobycha" ("AGD"), a Group company, and the Company (together the "Defendants") claiming compensation for damage allegedly caused by the Defendants relating to Almazny Bereg, a joint venture between AGD and ADC. ADC claims, among other things, that the Defendants interfered with the transfer of a diamond exploitation license which was subject to an agreement between ADC and AGD. The total amount of the claim is \$4.8 billion, including compensatory damages of \$1.2 billion and punitive damages of \$3.6 billion. The claim is currently in its early stages, but the Company believes the claim to be without merit and plans a vigorous defence. The Company, through its legal counsel, has recently submitted a petition to transfer the case from the circuit court of Denver to Federal Court in the United States. The Company is currently awaiting a decision from the Federal Court regarding the transfer. While the claim is in its early stages and no assurance can be given about the ultimate outcome, the Company does not believe that the ultimate resolution of this matter will have a material adverse effect on its financial condition.

Note 15 Subsequent events

Share capital

The Company sold 16,568,939 of the 94,000,000 shares described in Note 12 to LUKInter Finance B.V. with registration by the Russian Federal Commission for Securities on October 9, 2001. The remaining 77,211,864 shares were exchanged for the outstanding preferred stock of the Company in the ratio of one share of common stock for one share of preferred stock. This exchange was registered by the Russian Federal Commission for Securities on December 14, 2001.

Selected production and financial information

| | For the three months ended | months ended | months ended | months ended | months ended |
|----------------------------|----------------------------|--------------|-----------------------|-----------------------|--------------|
| Exploration and production | March 31, 2001 | · | September 30, 2001 | September 30, 2001 | |
| | (th.tonnes) | (th.tonnes) | (th.tonnes) | (th.tonnes) | (th.tonnes) |
| Oil production | 19,290 | 19,304 | 19,657 | 58,252 | 57,383 |
| Subsidiaries | 17,453 | 17,435 | 17,607 | 52,495 | 49,784 |
| Affiliates | 1,837 | 1,870 | 2,051 | 5,757 | 7,599 |
| Gas production | 1,257 | 1,100 | 1,086 | 3,444 | 3,264 |
| Subsidiaries | 1,117 | 970 | 968 | 3,054 | 2,964 |
| Affiliates | 141 | 130 | 119 | 390 | 300 |
| Total | 20,548 | 20,404 | 20,650 | 61,696 | 60,647 |

| Sales | For the nine months ended September 30, 2001 | |
|---|--|--------------|
| | (th. tonnes) | (th. tonnes) |
| Sales of crude oil within Russia | 11,036 | 8,014 |
| Export of crude oil and sales of oil of foreign subsidiaries | 19,580 | 19,308 |
| Sales of refined product within Russia | 12,652 | 15,055 |
| Export of refined product and sales of refined products of foreign subsidiaries | 16,174 | 15,186 |
| Total sales volume | 59,442 | 57,563 |

Capital Expenditure for the nine months ended September 30, 2001

| | Oil and gas production | | | | Marketing, | |
|----------------------|------------------------|---------------------|---------------------------|-----------|------------------------|-----------|
| | Exploration driling | Devolopment driling | Other capital expenditure | Refining | distribution and other | Total |
| | (mln.USD) | (mln.USD) | (mln.USD) | (mln.USD) | (mln.USD) | (mln.USD) |
| Russia | 173 | 332 | 650 | 153 | 234 | 1,542 |
| Western Siberia | 50 | 179 | 216 | | | 445 |
| European Russia | 37 | 49 | 293 | 133 | 229 | 741 |
| Timan-Pechora region | 36 | 103 | 135 | 20 | 2 | 296 |
| Caspian region | 50 | 1 | 6 | | 3 | 60 |
| International | | 96 | 50 | 96 | | 242 |
| Total | 173 | 428 | 700 | 249 | 234 | 1,784 |

Capital Expenditure for the nine months ended September 30, 2000

| | Oi | l and gas producti | on | | Marketing, | |
|----------------------|---------------------|---------------------|---------------------------|-----------|------------------------|-----------|
| | Exploration driling | Devolopment driling | Other capital expenditure | Refining | distribution and other | Total |
| | (mln.USD) | (mln.USD) | (mln.USD) | (mln.USD) | (mln.USD) | (mln.USD) |
| Russia | 110 | 222 | 479 | 104 | 88 | 1,003 |
| Western Siberia | 41 | 138 | 190 | | | 369 |
| European Russia | 29 | 59 | 227 | 86 | 85 | 486 |
| Timan-Pechora region | 6 | 24 | 40 | 18 | 2 | 90 |
| Caspian region | 34 | 1 | 22 | | 1 | 58 |
| International | | 29 | 13 | 54 | 32 | 128 |
| Total | 110 | 251 | 492 | 158 | 120 | 1,131 |

Selected production and financial information (continued)

| | For the nine months ended September 30, 2001 (mln.USD) | months ended September 30, 2000 | % change |
|--------------------------------------|--|---------------------------------------|----------|
| Gross revenues | 10,558 | 9,618 | 10% |
| Excise and export tarif | (1,283) | (651) | 97% |
| Equity share in income of affiliates | 83 | 149 | -44% |
| Net revenues | 9,358 | 9,116 | 3% |
| Operating costs | (6,673) | (6,216) | 7% |
| Operating profit | 2,685 | 2,900 | -7% |
| EBITDA | 3,411 | 3,671 | -7% |
| Pre-tax profit | 2,576 | 2,891 | -13% |
| Net income | 1,937 | 2,458 | -21% |
| Operating margin | 29% | 32% | -10% |
| EBITDA margin | 36% | 40% | -9% |
| Pre-tax profit margin | 28% | 32% | -13% |
| Net margin | 21% | 27% | -23% |